

Company Name: Neema Takeshi
Job Title: Managing Director
Reports to: Chairman, Board of Directors
Status: Permanent Employment
Supervises: Head of departments

Job purpose:

The Managing Director will provide strategic and leadership competence with the ability to steer the company to the most profitable direction while also implementing its vision, mission and long term goals. The Managing Director, must ensure the company is constantly moving towards fulfilling its short-term and long-term objectives without diverging from its strategic objectives. Very strong business development and risk management skills are very essential to this role.

Key responsibilities:

- ✚ Provide effective leadership to achieve the company's strategic intent.
- ✚ Develop strategic plans to advance the organization's mission and objectives to promote revenue, profitability and growth.
- ✚ Oversee the company's operations to achieve maximum shareholder value, efficiency, quality service, cost-effective management of resources.
- ✚ Establish appropriate metrics for monitoring key aspects of the company's performance.
- ✚ Negotiate and enter into strategic partnerships and agreements in support of the Company's business objectives with leading Banks, Insurance Brokers and other distribution agents.
- ✚ Promote behavior across the company that fosters high ethical standards.
- ✚ Build banc assurance and microinsurance capabilities and secure long term partnerships.
- ✚ Ensure successful penetration and growth of the Branch and Regional operations to successfully meet business mandates.
- ✚ Prepare and implement comprehensive business plans to facilitate achievement by planning cost-effective operations and market development activities.
- ✚ Delegate responsibilities and supervise subordinates.

Minimum qualifications required:

- University degree – Mandatory
- Fellow of a recognized insurance institute or chartered insurer

Minimum experience required:

- Ten years' verifiable experience in the insurance sector
- In-depth knowledge and understanding of insurance products, services and regulatory compliance

Candidates should please send CVs to Deborah@neematakeshiconsulting.com

