



J-Palm Liberia is an oil palm processing company that produces and distributes oil palm based skin and hair care products. J-Palm Liberia is currently recruiting its fourth batch of **Sales Representatives**. Deadline is **Sunday August 16, 2017 at midnight**. **Applicants are evaluated on a rolling basis; interested candidates should apply as soon as possible.**

- ✓ Sales Representatives have three principal responsibilities: 1) Maximize sales through direct-selling and product demonstration, 2) developing new business, building repeat sales and managing a local territory, and 3) ensuring that sales quota is achieved.

*Direct selling and product demonstration:* The Sales Representative will work with the sales management team to create strategies, promotions and tactics that will increase sales. The Sales Representative will go daily into local markets to create awareness, make the product available, answer customer's questions and receive feedback. The Sales Representative will also serve as the lead representative of the company to the consumers. She/he should be able to better present the product's benefits and features to the consumer in a convincing way that will trigger a buying decision.

*Developing New Business, Repeat Purchase and Managing Territory:* The Sales Representative will work with the Sales Manager to build and manage sales territories. The Sales Representative will develop his/her own customer relationship and manage that relationship for repeated purchase.

*Ensuring that Sales Quota is Achieved:* The Sales Representative is responsible to meet his/her sales quota.

*Ideal candidate:*

- Must be 18 years old and above
- High School Diploma or equivalent
- Previous sales and customer service experience highly preferred
- Career-minded
- Self-motivated
- Strong prospecting skills/business development
- Successfully pass a character background check
- Self-motivated and disciplined work with a strong work ethic

*Benefits:*

- Base Salary, transportation allowance, uncapped commission
- Bonus structure leading to unlimited earning potential
- Sales incentives such as quarterly bonuses, daily cash prizes for highest sales performance, and monthly performance awards
- Professional trainings in marketing and sales

If you are a driven sales person and are looking to be a part of what we are building at J-Palm Liberia, call us now to book an interview appointment. **No application letter or CV necessary.**

**0777-687-569 OR 0770-537-635 OR 0886-730-004**

Evaluations will be scheduled on a first come, first served basis. Deadline: **Sunday August 16, 2017 at midnight.**