

Minds' Mind Multimedia
Watch Tower Junction Paynesville, Liberia
Email: contactmmmfirst@gmail.com

Vacancy

Job Title: Sales Representatives

Reports to: Business Manager and Marketing Consultant

Duration: Initial 1 year (Renewable upon satisfactory performance)

Minds Mind Multimedia is a fast moving Multimedia Corporation which puts creativity, innovation and style in all that we do. Our team of professional staff is ready to help you meet all your needs to make your brand roar in this ferocious market. We support our staff and manage images of businesses and institutions although new we are gradually becoming leaders in be it photography and videography to printing; from audio and sound production to advertising and marketing; from media pitching to public relations; from brands management to social media and we got it all cover. We are looking for Sales Representatives to develop our customers' database and attract new clients. The successful candidate will play a key role in increasing income and revenue by managing and negotiating with clients, generating leads and qualifying prospects.

Responsibilities

- Forecast sales, develop "out of the box" sales strategies/models and evaluate their effectiveness
- Evaluate customers' needs and build productive long lasting relationships
- Meet personal and team sales targets
- Research accounts and generate or follow through sales leads
- Attend meetings, sales events and trainings to keep abreast of the latest developments
- Report and provide feedback to management using financial statistical data
- Maintain and expand client database within your assigned territory

Requirements

- Familiarity with different sales techniques and pipeline management
- Computer use competency
- Strong communication, negotiation and interpersonal skills
- Self-motivated and driven
- Familiarity with the printing and media sector in Liberia
- Familiarity with the business and NGO environment

Qualifications

- High School diploma or better
- Knowledge of Computer application

If you want to join the team of creative innovators please, send your application including cover letter, CV and contacts of three references through email at contactmmmfirst@gmail.com or deliver **hard copy** to:

The Creative Director/CEO
Minds' Mind Multimedia
Watch Tower Junction Paynesville, Liberia

Only shortlisted candidates will be contacted. This job is strictly commission based. Females are encouraged to apply. **Deadline for application is January 11, 2019.**