



ForestGreen Supply sells and distributes hand sanitizers and dispensers to offices and business clients, including NGOs, Banks, Hotels, and more.

Job Summary

ForestGreen Supply is looking for a Sales Representative to be responsible for generating leads and meeting sales goals to increase revenue. In order to be successful in this role, you will need to have a hunter mentality and also great interpersonal skills.

Responsibilities

- Generating leads.
- Meeting or exceeding sales goals.
- Negotiating all contracts with prospective clients.
- Preparing weekly and monthly reports.
- Giving sales presentations to a range of prospective clients.
- Understanding and promoting ForestGreen products.
- Obtaining deposits and balance of payment from clients.
- Preparing and submitting sales contracts for orders.
- Visiting clients and potential clients to evaluate needs or promote products and services.
- Maintaining client records and relationships.

Successful Candidates will have:

- High School Diploma or higher
- Previous experience in sales - B2B sales experience is an asset.
- Strong prospecting skills and business development.
- Clean criminal background check.
- A commitment to excellent customer service.
- Strong communication and negotiation skills.
- Well developed organizational skills and ability to work independently.
- Willingness to travel and meet with potential clients.
- Superb interpersonal skills, including the ability to quickly build rapport with customers.
- Self-motivated, Driven and Disciplined with a strong work ethic.
- Strong Internet and PC skills in Microsoft Office.
- Able to work comfortably in a fast-paced environment.

Du-port Road, Paynesville • (077/088) 901-8769 • forestgreensupplyco@gmail.com

ForestGreen Supply



Job: Sales Representative

Compensation: Base Salary + Commission

Schedule: Full-Time Contract

Application Deadline: July 15, 2018

Primary Location: Montserrat County

To Apply:

Email your **Résumé/CV** and **Cover Letter** to forestgreensupplyco@gmail.com