

# Tender Package — Request for Bid (RFB)



## 1. Invitation to Tender

<b>Tender Name: Comprehensive and Third Party Vehicles and Motorbikes Insurance for two years</b>		<b>Tender No: LBR-MNR-MSA-0007</b>
Location: ( <a href="#">Monrovia, Liberia</a> )	Correspondence Language(s): English	
Brief Summary Description of Project:  Mercy Corps is a leading global organization powered by the belief that a better world is possible. In disaster, in hardship, in more than 40 countries around the world, we partner to put bold solutions into action — helping people triumph over adversity and build stronger communities from within. Working in Liberia since 2002 to support the transition from post-conflict recovery to sustainable economic and social development, Mercy Corps' programs focus on reviving agricultural markets and creating economic and social opportunities for marginalized youth, household and communities.		

<b>Tender Package Available from:</b> <b>(24<sup>th</sup> / July / 2018)</b>	<b>Tender Package Pickup Location:</b> <b>(Physical location, website and/or email if applicable)</b>
<b>Deadline for Offer Submission:</b> <b>(8<sup>th</sup> / August / 2018; 5:30 GMT Liberia Time)</b>	<b>Submit Offers to:</b> <b>Mercy Corps Head Office</b> <b>B/W 15<sup>th</sup> &amp; 16<sup>th</sup> Streets</b> <b>Tubman Boulevard</b> <b>Monrovia, Liberia</b>

*Mercy Corps reserves the right to accept or reject any late offers*

<b>Questions and Answers (Q&amp;A)</b>	
If any, Submit Questions in writing to: <a href="mailto:mc-liberia-tender-questions@mercy Corps.org">mc-liberia-tender-questions@mercy Corps.org</a>	
Last Day for Questions: <b>(31<sup>st</sup> / July / 2018; 12:30 PM)</b>	Questions will be answered by: <b>(31th / July / 2018; 2: Pm)</b>
Questions will be answered through: <a href="mailto:lr-tenders@mercy Corps.org">lr-tenders@mercy Corps.org</a>	

Documentation Checklist		
These documents are contained within this tender package:	✓	Invitation to Tender
	✓	General Conditions for Tender
	✓	Criteria and Submittals
	✓	Price Offer Sheet
	✓	Supplier Information Form
	✓	Scope of Work/Technical Specifications/BoQ
	✓	Sample Contract

## 2. General Conditions for Tender

Mercy Corps invites offers for the goods, services and/or works described and summarized in these documents, and in accordance with procedures, conditions and contract terms presented herein. Mercy Corps reserves the right to vary the quantity of work/materials specified in the Tender Package without any changes in unit price or other terms and conditions and to accept or reject any, all, or part of submitted offers.

### 2.1 Mercy Corps' Anti-Bribery and Anti-Corruption Statement

Mercy Corps strictly prohibits:

- Any form of bribe or kickback in relation to its activities  
This prohibition includes any *request* from any Mercy Corps employee, consultant or agent for anything of value from any company or individual in exchange for the employee, consultant or agents taking or not taking any action related to the award of a contract or the contract once awarded. It also applies to any *offer* from any company or individual to provide anything of value to any Mercy Corps employee, consultant or agent in exchange for that person taking or not taking any action related to the award of the contract or the contract.
- Conflicts of interests in the awarding or management of contracts  
If a company is owned by, whether directly or indirectly, in whole or in part, any Mercy Corps employee or any person who is related to a Mercy Corps employee, the company must ensure that it and the employee disclose the relationship as part of or prior to submitting the offer.
- The sharing or obtaining of confidential information  
Mercy Corps prohibits its employees from sharing, and any offerors from obtaining, confidential information related to this solicitation, including information regarding Mercy Corps' price estimates, competing offerors or competing offers, etc. Any information provided to one offeror must be provided to all other offerors.
- Collusion between/among offerors  
Mercy Corps requires fair and open competition for this solicitation. No two (or more) companies submitting bids can be owned or controlled by the same individual(s). Companies submitting offers cannot share prices or other offer information or take any other action intended to pre-determine which company will win the solicitation and what price will be paid.

Violations of these prohibitions, along with all evidence of such violations, should be reported to:

[integrityhotline@mercycorps.org](mailto:integrityhotline@mercycorps.org)

Mercy Corps will investigate allegations fully and will take appropriate action. Any company, or individual that participates in any of the above prohibited conduct, will have its actions reported to the appropriate authorities, will be investigated fully, will have its offer rejected and/or contract terminated, and will not be eligible for future contracts with Mercy Corps.

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Employees participating in such conduct will have his/her employment terminated.

Violations will also be reported to Mercy Corps' donors, who may also choose to investigate and debar or suspend companies and their owners from receiving any contract that is funded in part by the donor, whether the contract is with Mercy Corps or any other entity.

## 2.2 Tender Basis:

- All offers shall be made in accordance with these instructions, and all documents requested should be furnished, including any required (but not limited to) supplier-specific information, technical specifications, drawings, bill of quantities, and/or delivery schedule. If any requested document is not furnished, a reason should be given for its omission in an exception sheet.
- No respondent should add, omit or change any item, term or condition herein.
- If suppliers have any additional requests and conditions, these shall be stipulated in an exception sheet.
- Each offeror may make one response only.
- Each offer shall be valid for the period of [180 days] from its date of submission.
- All offers should indicate whether they include taxes, compulsory payments, levies and/or duties, including VAT, if applicable.
- Suppliers should ensure that financial offers are devoid of calculation errors. If errors are identified during the evaluation process, the unit price will prevail. If there is ambiguity on the unit price, the Selection Committee may decide to disqualify the offer.
- Any requests for clarifications regarding the project that are not addressed in written documents must be presented to Mercy Corps in writing. The answer to any question raised in writing by any offeror will be issued to that offeror. In some cases Mercy Corps may choose to issue clarifications to all offerors. It is a condition of this tender that no clarification shall be deemed to supersede, contradict, add to or detract from the conditions hereof, unless made in writing as an Addendum to Tender and signed by Mercy Corps or its designated representative.
- This Tender does not obligate Mercy Corps to execute a contract nor does it commit Mercy Corps to pay any costs incurred in the preparation and submission of bids. Furthermore, Mercy Corps reserves the right to reject any and all offers, if such action is considered to be in the best interest of Mercy Corps.

## 2.3 Supplier Eligibility

Suppliers may not apply, and will be rejected as ineligible, if they :

- Are not registered companies
- Are bankrupt or in the process of going bankrupt
- Have been convicted of illegal/corrupt activities, and/or unprofessional conduct
- Have been guilty of grave professional misconduct
- Have not fulfilled obligations related to payment of social security and taxes
- Are guilty of serious misinterpretation in supplying information
- Are in violation of the policies outlined in Mercy Corps Anti Bribery or Anti Corruption Statement
- Supplier (or supplier's principals) are on any list of sanctioned parties issued by; or are presently excluded or disqualified from participation in this transaction by: the United States Government or United Nations by the United States Government, the United Kingdom, the European Union, the United Nations, other national governments, or public international organizations.

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Additional eligibility criteria, if applicable, are stated in section 3.2 of this tender package.

## **2.4 Response Documents**

Offerors must submit an offer in their own format and ensure it contains all the required documents and information specified in this tender. Where an itemized Price Offer Sheet is included in the tender package, the offeror must complete and submit it with the rest of their offer.

## **2.5 Acceptance of Successful Response**

Documentation submitted by offerors will be verified by Mercy Corps. The winning offeror will be required to sign a contract for the stated, agreed upon amount.

## **2.6 Certification Regarding Terrorism**

It is Mercy Corps' policy to comply with humanitarian principles and the laws and regulations of the United States, the European Union, the United Nations, the United Kingdom, host nations, and other applicable donors concerning transactions with or support to individuals or entities that have engaged in fraud, waste, abuse, human trafficking, corruption, or terrorist activity. These laws and regulations prohibit Mercy Corps from transacting with or providing support to any individuals or entities that are the subject of government sanctions, donor rules, or laws prohibiting transactions or support to such parties.

## 3. Criteria & Submittals

### 3.1 Contract Terms

Mercy Corps intends to issue **Fixed Price** contract to one or several company(ies) or organization(s). The successful offeror(s) shall be required to adhere to the statement of work and terms and conditions of the resulting contract. The anticipated contract is incorporated in **Section 6** herein. By submitting an offer, offerors certify that they understand and agree to all of the terms and clauses contained in **Section 6**.

### 3.2 Specific Eligibility Criteria

Eligibility criteria must be met and the corresponding supporting documents listed below under “Tender Submittals” **must** be submitted with offers. Offerors who do not submit these documents may be **disqualified** from any further technical or financial evaluation.

#### Eligibility Criteria:

- The offeror must be legally registered
- The offeror must be in good standing with its governing tax authority

### 3.3 Tender Submittals

Documents and required information listed in tender submittals are necessary in order to support the eligibility criteria and to conduct technical evaluations of received offers (and due diligence). While absence of these documents and/or information does not denote mandatory disqualification of suppliers, the lack of these items has the potential to severely and negatively impact the technical evaluation of an offer.

#### Documents supporting the Eligibility Criteria:

- Legal Business Registration
- Latest Tax Registration Certificate

#### Documents to conduct the Technical Evaluation and additional Due Diligence:

- Company Profile, 2 page max [Required]
- References from previous work (including contact information) [Required]
- List of key personnel to handle Mercy Corps requirements. Sufficient trained workers with skills in the field applied for.
- Bank statement.
- Complete loss or Damage of vehicle or motorbike-[Required]
- Medical expenses-[Required]
- Death compensation-[Required]
- Towing of disabled vehicles- [Required]
- Vehicle or motorbike repairing expenses- [Required]

#### Price Offer :

The Price offer is used to determine which offer represents the best value and serves as a basis of negotiation before award of a contract. **As a Fixed-Price contract, the price of the contract to be awarded will be an all-inclusive fixed price basis, either in the form of a total fixed price or a per-unit/deliverable fixed price.** No profit, fees, taxes, or additional costs can be added after contract signing. Offerors must show unit prices, quantities, and total price, as displayed in the Offer Sheet

in Section 4. All items must be clearly labeled and included in the total offered price.

Offerors **must not** include VAT and customs duties in their offer.

### 3.4 Currency

Offers should be submitted in: USD \_\_\_\_\_

Payments will be made in: USD \_\_\_\_\_

### 3.5 Tender Evaluation (LPTA Selection Method)

Based on the above submittals, a Mercy Corps Tender Committee will conduct a tender evaluation process. Mercy Corps reserves the right to accept or reject any or all bids, and to accept the offer(s) deemed to be in the best interest of Mercy Corps. MC will not be responsible for or pay for any expenses or losses which may be incurred by any Offeror in the preparation of their tender.

Evaluations will be conducted as described in the following subsections:

#### 3.5.1 Technical Evaluation

##### *Lowest Price, Technically Acceptable (LPTA)*

Mercy Corps Tender Committee will conduct a technical evaluation which will grade technical criteria on a pass/fail basis. Supplier's bids **must meet the minimum technical standard** established here in order to receive a passing mark. Any offerors who receive a failing mark on any criteria will be automatically disqualified from the tender process.

Only offerors who pass all criteria will move on to the next round of evaluation.

Pass/fail technical criteria are as follows:

Technical Criteria	Pass or Fail?
<b>Company Capabilities/Statement considering key personnel and level of qualification relating to the services required and level of coverage to be provided</b>	
<b>Price/Cost for Vehicles and Motorbikes Insurance</b>	
<b>Liability and Physical Damage of Vehicles and Motorbikes</b>	
<b>Number of vehicles and motorbikes insurance policy issued for clients/organizations within the last three (third party/comprehensive and No. insurance claim settled)</b>	
<b>The premium cost per year for Staff/Personnel in the case of accident for vehicles and motorbikes</b>	
<b>Good track-record and references from previous clients-INGOs (attach minimum three references – org name, contact)</b>	

#### 3.5.2 Financial Evaluation and Price/Cost Analysis

All suppliers who passed all technical criteria will move on to the financial evaluation where the lowest price offer(s) will

be accepted as the winning offeror(s) assuming the price is deemed fair and reasonable and subject to the additional due diligence in [section 3.5.3](#).

### **3.5.3 Additional Due Diligence**

Upon completion of both the technical and financial evaluations Mercy Corps may choose to engage in additional due diligence processes with a particular offeror or offeror(s). The purpose of these processes is to ensure that Mercy Corps engages with reputable, ethical, responsible Suppliers with solid financials and the ability to fulfill the contract. Additional due diligence may take the form of the following processes (though it is not limited to):

- Reference Checks
- [Supplier's facility visits](#)
- [RPS on Demand](#)

## 4. Offer Form

**Offerors must submit their own independent offer including at least (but not limited to):**

- All documents requested in the “Eligibility Criteria” section of this Tender Package
- All documents requested in the “Tender Submittals” section of this Tender Package
- All information listed in the “Documents Comprising the Bid” section below

**All offers must be duly signed (including position and full name of the signer) and stamped, with the date of completion.**

### *Documents Comprising the Bid*

The following information must be included in the offer of any potential offeror:

- Cover Letter** explaining interest to be a contracted vendor or supplier. The content of the cover letter shall include the following information:
  - A detailed specification of the offered services
  - Delivery time
  - Price validity date (for this purpose and as stated on the advertisement, quote given shall remain unchanged for 180 working days)
- A Price Offer detailing the unit price only using the **Price Offer Sheet** template provided in **section 7**
- Completed and signed Mercy Corps **Supplier Information Form** (template provided in **section 7**)
- Other important documents offeror feels need to be attached to support their bid

The original bid shall be signed by the offeror or a person or persons duly authorized to bind the offeror to the contract. Financial offer pages of the bid shall be initialed by the person or persons signing the bid and stamped with the company seal.

Any interlineations, erasures, or overwriting shall be valid only if they are initialed by the person or persons signing the bid.



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## 5. Scope of Work/Technical Specifications

### List of Mercy Corps Vehicles

itemDescription	category	subcategory	brandName	model	sno1	sno2	invoiceCost	currency	Locations
Ford SUV 4WD 2012	Vehicle	SUV 4WD	Ford	2012	MNCLS4D10B W321360	WLTA 1327335	\$40,300.00	USD	Monrovia/MC-1
FOR RANGER DOUBLE CABIN XL Pickup 4x4 2014	Vehicle	Pickup 4x4	FOR RANGER DOUBLE CABIN XL	2014	6FPPXMJ2PDC 41508	PF2HPDC 41508	\$38,129.00	USD	Monrovia/MC-3
Land Cruiser Hard Top 4X4	Vehicle	Land Cruiser 4x4	TOYOTA	2014	JTGEB73J5E901 4089	VIN. No. TOY-301202	\$33,100.00	USD	Monrovia/MC-6
TOYOTA Land Cruiser 4x4 HZJ76L-RKMRS 52(April 2014)	Vehicle	Land Cruiser 4x4	TOYOTA	HZJ76L-RKMRS 52(April 2014)	JTEEB71J40702 6510	1HZ 0802750	\$45,500.00	USD	Monrovia/MC-7
TOYOTA Land Cruiser 4x4 HZJ78(2014-2015)	Vehicle	Land Cruiser 4x4	TOYOTA	HZJ78(2014-2015)	JTGRB71J5E701 8982	0794160	\$36,646.00	USD	Monrovia/MC-10
Land Cruiser Hard Top 4X4	Vehicle	Land Cruiser 4x4	TOYOTA	HZJ78(2014-2015)	JTGRB71J6F701 9415	0801118	\$36,646.00	USD	Monrovia/MC-9
Toyota Land Cruiser 4x4 HZJ76L-RKMRS 52(2013)	Vehicle	Land Cruiser 4x4	Toyota	HZJ76L-RKMRS 52(2013)	JTEEB71JX0703 0917	1HZ0839606	\$45,000.00	USD	Monrovia/MC-18
Toyota Land Cruiser 4x4 2015	Vehicle	Land Cruiser 4x4	Toyota	2015	JTGEB73J9F901 6623	0833119	\$39,150.00	USD	Monrovia/MC-21
Toyota Pickup 4x4 2015	Vehicle	Pickup 4x4	Toyota	2015	MR0FR22G9F0 736208	S460966	\$32,050.00	USD	Monrovia/MC-22
Land Cruiser Hard Top 4X4	Vehicle	Land Cruiser 4x4	TOYOTA	Model Year 2014	JTGEB73J5E901 4124	VIN. No. TOY-301201	\$33,100.00	USD	Gbarnga-MC-5
TOYOTA Land Cruiser 4x4 HZJ78(2014-2015)	Vehicle	Land Cruiser 4x4	TOYOTA	HZJ78(2014-2015)	JTGRB71J2E701 8986	0794195	\$36,646.00	USD	Buchanan-MC-12

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## [List of Motorbikes to be insured](#)

itemDescription	category	subcategory	brandName	Model	sno1	sno2	invoiceCost	currency	Locations
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK(2015)	LTMJJD2191F5301703	JD21E-2220395	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD2199F5301674	JD21E-2220330	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD219XF5301764	JD21E-2220314	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD219XF5301604	JD21E2220211	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD2192F5301757	JD21E2220115	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD2198F5301746	JD21E-2220319	\$1,975.00	USD	Gbarnga
MOTOR	Vehicle	Motor cycle	YAMAHA	AG-100cc(2014)	JYA3HA005XA199946	3HA-199776	\$4,500.00	USD	Monrovia
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMJJD2191F5301678	JD21E-2220327	\$1,975.00	USD	Monrovia
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMDJ2196F5301700	JD21E-2220384	\$1,975.00	USD	Monrovia
MOTOR	Vehicle	Motor cycle	HONDA	XL125-LEK-(2015)	LTMDJ2194F5301730	JD21E-2220423	\$1,975.00	USD	Monrovia
MOTOR	Vehicle	Motor cycle	HONDA	XR-125cc-(2015)	LTMJJD2194E5208897	JD21E-2119642	\$3,400.00	USD	Monrovia

**Note: Additional 13 Motorbikes and Two (2) new vehicles to be added.**

### 5.1 Background

Mercy invites potential vendor to provide Comprehensive and Third Party Vehicles and Motorbikes insurance for two years.

### 5.2 Scope of Work

Mercy Crops is seeking proposals from reputable companies/service providers with the capacity to provide Comprehensive Insurance coverage for vehicles and motorbikes.

All interested Insurance companies must submit two separate proposals in separate envelopes (one for First Party Comprehensive insurance coverage and one for third party insurance coverage for all listed vehicles and motorbikes) above.

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## 6. Sample Contract

This is the anticipated contract. However, if required, additional terms and conditions may be added by Mercy Corps in the final contract.

## 7. Attachments to the Tender Package

### Supplier Information Form template

*The information provided will be used to evaluate the Company before contracting with the Mercy Corps.  
Please complete all fields.*

### Supplier Information

Company Name	
Any other names company is operating under (Acronyms, Abbreviations, Aliases)	
Previous names of the company	
Address	
Website	
Phone/Fax Numbers	Phone: _____ Fax: _____
Primary Contact	Name: _____ Phone Number: _____ Email Address: _____
# of Staff	
# of Locations	
Avg. Value of Stock on Hand (USD)	
Government - owned (yes/no)	
Name(s) of Board of Directors	
Name(s) of Company Owner(s)	

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Parent companies, if any	
Subsidiary or affiliate companies, if any	

## Financial Information

Bank Name and Address	
Name under which company is registered at bank	
Payment Terms	Payment By: <u>Check</u> Yes   No <u>Wire Transfer</u> Yes   No
Specify Standard Payment Terms (Net15, 30, etc.)	

## Product/Service Information

List Range of Products/Services Offered	
Basis For Pricing (Catalog, List, etc.)	

## References

Client Name:	<u>Contact Name, Phone, Email Address:</u>
Client Name:	<u>Contact Name, Phone, Email Address:</u>
Client Name:	<u>Contact Name, Phone, Email Address:</u>

## Supplier Self-Certification of Eligibility

Company certifies that:

1. It, its affiliates and subsidiaries, owners, officers, directors and key employees (to the best of its knowledge) are not the subject of any government's sanctions, designations, donor rules or prohibitions, or laws prohibiting transactions with it/them. It is not the subject of any donor government investigation into its misconduct with any other recipient of that donor's funding.
2. It, its affiliates and subsidiaries, owners, officers, directors and key employees have not and do not engage in any form of terrorism or attacks on civilians and do not provide any form of material support or financial resources for individuals or organizations that do engage in any form of terrorism or deliberate attacks on civilians.
3. It, its affiliates and subsidiaries, owners, officers, directors and key employees have not and do not engage in weapons or drugs manufacture, transport, sale or distribution.
4. It is not in default on any material credit agreement, bankrupt or being wound up, are having its affairs administered by the courts, have entered into arrangements with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations.
5. It is has not been determined to be in breach of a material contract by any legal body anytime within the past 2 years.
6. It pays taxes as and when due and is not currently the subject of any investigation or proceeding related to back-owed taxes.
7. It provides workers compensation insurance to its workers in accordance with the laws of the countries where it operates.
8. It pays social security obligations as required in the countries where it operates.
9. It, its owners, officers and directors have not been convicted of an offense concerning its professional conduct and has not engaged in grave professional misconduct.
10. It, its affiliates and subsidiaries, owners, officers, directors and key employees have not been the subject of criminal investigation or judgement for fraud, corruption, human trafficking, spying, weapons transport or smuggling, sexual exploitation or abuse, involvement in a criminal organization or any other criminal activity.
11. It treats its employees with dignity and respect and maintains social operating standards, including:: working conditions and social rights: avoidance of child labor, bondage, forced labor, human trafficking or exploitation; assurance of safe and reasonable working conditions; freedom of association; freedom from exploitation, abuse, and discrimination; protection of basic social rights of its employees and Mercy Corps beneficiaries.
12. To the best of its knowledge, no Mercy Corps employee, officer, consultant or other party related to Mercy Corps has a financial interest in the Company's business activities, nor is any Mercy Corps employee related to any owner, officer, director or employee of the company, and, if so, it will ensure that the relationship is disclosed to Mercy Corps and will not be used for improper influence. Discovery of an undisclosed Conflict of Interest will result in immediate revocation of the Company's Authorized Supplier status and disqualification of Company from participation in future Mercy Corps procurement.
13. It understands that attempting to or agreeing to provide anything of value to any Mercy Corps employee, agent or representative for the purpose of encouraging that person to award Company a contract or take or not take any action related to any contract will result in immediate termination of any agreement. Company certifies that it does not engage in such conduct..
14. It understands that Mercy Corps seeks fair and open competition and the fairest price available and that any attempt by company to subvert fair and open competition, including working with other bidders to fix prices, working to exclude competition, seeking confidential information from Mercy Corps or other bidders, using multiple related or controlled companies to give the appearance of competition, or any similar activity, will result in termination of any agreement. Company certifies that it does not engage in such conduct.
15. It understands that Mercy Corps prohibits any of its partners or suppliers from bribing public officials and certifies that it does not do so.
16. It is not conducting business under other names or aliases that have not been declared to Mercy Corps.

If the Company cannot certify to any of the above it should explain why not. Mercy Corps may take the individual circumstances into account for some situations. However, any false certification could be grounds for immediate disqualification and termination of any future agreement.

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By signing the Supplier Information Form you certify that your Company is eligible to supply goods and services to major donor funded organizations and that all of the above statements are accurate and factual.

Company Name: \_\_\_\_\_

Name of Representative: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_